

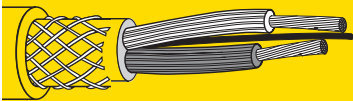


WOOD YARD SAVES \$18K, ADDS 60 PRODUCTION HOURS USING TPC'S PP&A CABLE RATED FOR EXTRA HARD USAGE

Overall Cost Savings in 30 months = \$18,140

Increased Production by 60 HOURS

**TPC PRODUCT:
SUPER-TREX® TYPE W/
TYPE TC PORTABLE POWER &
AUTOMATION CABLE**



CUSTOMER PROBLEM:

One of the world's leading makers of tissue, pulp, paper, packaging, and building products was having problems with the cable powering its crane grapples in a wood yard. Logs would repeatedly snag and tear up the cable. For each instance of failure, the cost to replace cable was \$201 in parts and labor plus 2 hours of downtime. Because the issue was occurring every 2 months across multiple units, the expenses added up significantly over time.

TPC SOLUTION:

The TPC representative suggested **Super-Trex® Type W/Type TC Portable Power & Automation Cable**, which is rated for extra hard usage and has excellent resistance to abrasion, impact, tearing, and most industrial chemicals. It features no-wick reinforced synthetic fillers that add tensile strength, improve flexibility, prevent wick-up of liquids, and act like a shock absorbers to reduce damage from impact. Live-flex ribbed EPR prevents kinking and breakage due to twisting and flexing, resists dry rot, and offers high dielectric, tensile, and mechanical properties. The heavy-duty TSE double-pass jacket delivers first-line defense against industrial and environmental abuse.

CUSTOMER RESULT:

In service for at least 30 months, the total expense for TPC's solution for 2 units was just \$2,560 in parts and labor. TPC was able to save the customer a startling \$18,140 during that time and increase production time by 60 hours!

